



Joseph,

Jan 8, 2018

Thanks for contacting me regarding working with your council, planning commission, and key leaders. I appreciate the long-term relationship I have with you and your organization. I wanted to send you a detailed proposal regarding the Team Optimization we discussed. I have decided to continue offering a substantial discount at \$ [REDACTED], please keep that price confidential.

The next step would be to schedule the Team Optimization and coordinate administration of the CVI. Let's schedule six hours to maximize the impact of our time together. Ideally, all team members would complete the CVI at least 10 days prior to the scheduled date of the event.

Please email me some days that work for your team.

If you have any questions please don't hesitate to give me a call at 503.550.0968.

Thanks again,

Dr. Ryan Hosley

Team Optimization Details

Our approach is significantly different than typical "team building" events. We create a highly engaging experience, taking the time necessary to help each individual understand who they are at the core, unchanging level. This enables a unique learning environment that makes significant, lasting progress. You can expect ACTIONABLE teaching & discussions, our approach is hands on, not a lecture. We are fully engaged, working through the issues your team faces in your business everyday.

Some of the outcomes to expect:

- How to maximize effectiveness and influence with all kinds of people
- Unifying the team to work more effectively
- Peer feedback
- New skills and understanding for maximizing communication
- New self-awareness that leads to increased productivity and effectiveness
- Identification of an under-utilized part of who each person is called "Core Value of Focus"